



**INCENTIVES AT SEA**



*Corporate  
Profile*



# About Us

**INCENTIVES AT SEA AND BEYOND** is a privately owned South African cruise brokerage. Established in 2017. We operate almost exclusively for the MICE industry, providing access for incentive houses and corporates to not only almost every Cruise Liner, River Cruise, and DMC the world over, but we also offer a turnkey collateral solution when it comes to promotional items, like travel wallets, corporate wear or corporate branded gifts specific to your incentive trip, making **INCENTIVES AT SEA AND BEYOND** truly your one-contact-point solution when it comes to incentive or group based sailings.

We have seen a lot over our 20 years of experience in the MICE industry, and the biggest problem we have noticed is that, for the most part, cruise brokers like to marry their clients to only their very limited product offerings! The problem with this approach is that it is a very short-sighted approach to the lifetime value of the individual client. At **INCENTIVES AT SEA AND BEYOND** we believe that cruising is not a one-brand-fits-all industry, and pride ourselves on providing unique, exclusive, and perfectly-suited cruises that will be cherished by staff, clients, and anyone else lucky enough to embark on one!

How is **INCENTIVES AT SEA AND BEYOND** different?

## “ Our Mission

**INCENTIVES AT SEA AND BEYOND** is head and shoulders above the rest, offering the most comprehensive cruising portfolio of brands to you, the southern African market.

Why do we go that extra mile?

The short answer is that we are extremely passionate about what we do – we are all about bringing together people, places, and cultures.

## “ Our Vision

It is only natural, then, that our vision is all about marrying the correct product to a client. We have first-hand knowledge of almost all the ships and operators including their strengths and weaknesses. We will assist you in finding the correct brand and ship, for the right price.

Simply put, we love cruising; it is everything we do. This is not just a job – it is a calling, and we believe that we have the ability to assist in creating that all-important union between product and client.





# “ Our Promise

We are in this for the long haul! From the inception of the programme until the final guest walks off the ship, we are with you and providing quality service throughout.

Invest with us: the dream is yours, live it!!!



CRYSTAL



AZAMARA  
CLUB CRUISES®



WINDSTAR  
CRUISES



OCEANIA  
CRUISES



.....including a large selection of international private yacht selections.

For an up to date list, please visit our website.

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